

## The Situation

A client who runs their own marketing agency in Perth, Australia needed help generating consistent and high-quality local leads.

We were brought on to strategize, setup, manage, and optimize their Facebook advertising.

## The Outcome

We've worked with this client on two occasions now and both times we've run Facebook campaigns the client has had to pause due to over-booking!

We've consistently generated leads for well under \$15 on average.

|  |   | Ad Set Name                          | - A | Delivery           | Results +         | Reach            | Impressions     | Cost per Result                  | Budget           | Amount Spent              | Ends         |
|--|---|--------------------------------------|-----|--------------------|-------------------|------------------|-----------------|----------------------------------|------------------|---------------------------|--------------|
|  |   | Entrepreneurship                     |     | Recently Completed | 81<br>Websile Ch  | 11,902           | 22,993          | \$11.92<br>Per Website Checklist | \$15.00<br>Daily | \$965.81                  | Jun 30, 2018 |
|  | • | Self-employment                      |     | Recently Completed | 17<br>Website Ch  | 2,983            | 5,368           | \$14.71<br>Per Website Checklist | \$10.00<br>Daily | \$250.08                  | Jun 30, 2018 |
|  |   | Entrepreneurship - Men 30-54 - MBL   |     | Inactive           | 5<br>Website Ch   | 1,893            | 2,652           | \$16.08<br>Per Website Checklist | \$20.00<br>Daily | \$80.38                   | Jun 30, 2018 |
|  |   | business owners - Men 30-54 - MBL    |     | Inactive           | 1<br>Website Ch   | 410              | 466             | \$18.14<br>Per Website Checklist | \$10.00<br>Daily | \$18.14                   | Jun 30, 2018 |
|  |   | business owners - Men 30-54 - DSKTP  |     | Inactive           | 1<br>Website Ch   | 239              | 300             | \$18.78<br>Per Website Checklist | \$10.00<br>Daily | \$18.78                   | Jun 30, 2018 |
|  |   | Entrepreneurship - Men 30-54 - DSKTP |     | Inactive           | Website Ch        | 283              | 341             | Per Website Checklist            | \$10.00<br>Daily | \$18.19                   | Jun 30, 2018 |
|  |   | ▹ Results from 6 ad sets ③           |     |                    | 105<br>Website Ch | 14,707<br>People | 32,120<br>Total | \$12.87<br>Per Website Checklist |                  | \$1,351.38<br>Total Spent |              |



