Sales Funnel Build

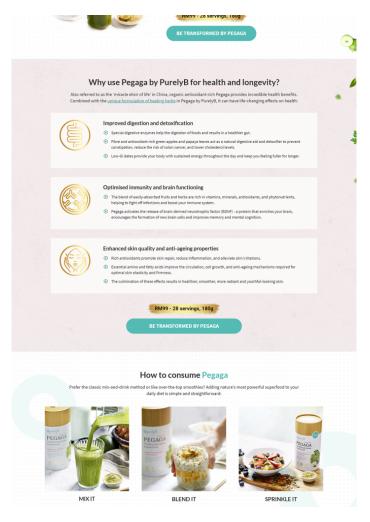


The Situation

A business selling health supplements wanted to improve the return on investment they were seeing from their organic and paid marketing strategy. They were using Shopify and LeadPages and wanted to increase their average order value and lifetime value of each customer.

We were also hired to rewrite their sales page copy and implement a new design along with adding in upsells and downsells into the backend of their store.







Sales Funnel Build









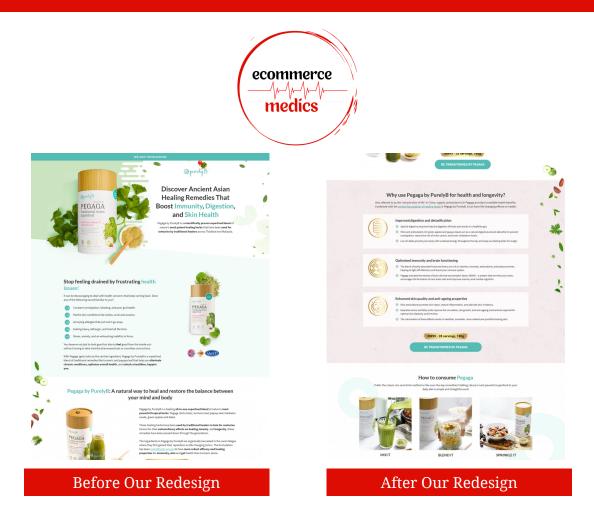








Sales Funnel Build



The Outcome

We analyzed their existing funnel flow and found several gaps for improvement.

We wrote new copy and thoroughly redesigned their sale page then setup an A/B split test of it and their existing sales page.

Tools Used

"It is essential to have good tools, but it is also essential that the tools should be used in the right way." – Wallace D. Wattles



ClickFunnels

A funnel building platform that allows you to build beautiful yet highly converting funnels.



Shopify

A web publishing software you can use to easily create a beautiful eCommerce website.



Google Analytics

A web analytics service offered by Google that tracks and reports website traffic.



Google Optimize

A free website optimization tool that allows you to test variants of web pages and see how they perform against an objective.



